

Season 9: Episode 10 | Gary Nelson | How Can Bible Poverty be Eradicated?

Lorna Dueck: Gary Nelson has 40 years of senior and executive management experience in domestic and international business. That experience includes successful technology startups and executive roles with private and public corporations. Gary has extensive experience in acquisitions and reorganizations.

Ernst & Young honored Gary Nelson as a Technology Entrepreneur of the Year. His companies made the prestigious Inc. 500 four years in a row and Principal Financials' top 10 best private companies.

He's got a current listing on the Nasdaq and Gary currently serves as chairman of *Every Tribe, Every Nation*. He's active also at *Mission Mutual*. He's a board member at *Oral Roberts University* and he oversees the work of the *Nelson Family Foundation*.

Welcome Gary to Scripture Untangled.

So, Gary, from Oklahoma to Toronto, welcome to the Bible Societies great global gathering. Do you come to Toronto often?

Gary Nelson: I used to. When I was in the for-profit world, I dealt with some of the banks here. In fact, I was in Toronto the day they opened the ballpark downtown.

Lorna Dueck: Oh, come on.

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Gary Nelson: That was kind of a big deal.

Lorna Dueck: Yeah, the Rogers Stadium downtown and the Sky Dome.

Gary Nelson: It was. I was a guest of the Royal Bank of Canada.

Lorna Dueck: And so, were you at that ball game?

Gary Nelson: I was.

Lorna Dueck: Okay, you just become almost an honorary Canadian then, or Torontonian anyway.

Gary Nelson: It was a good time. It's a nice city.

Lorna Dueck: Yeah, it is a beautiful city. Well, let's just dive into, we're going to get into your fascinating banking career. Let's start with the Bible first. What led you to a love of the Bible.

Gary Nelson: So, I grew up in a Christian home. I remember giving my life to Christ at the age of six. And, you know, I'm getting up there in age. So, as I think back to my childhood, I mean, it was, reading the Bible wasn't something I initially wanted to do.

It was something my mother and my grandmother told me I was going to do. But because I was around the Scripture for so many years, so often, I developed a love and a habit for reading God's Word.

So, I'd like to think, you know, over the years there's some better story than that, but we do a lot of the things that we did when we were growing up. And those are great habits and disciplines. And fortunately, I'm able to continue that today.



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Lorna Dueck: Did that habit and discipline go with you as you start to figure out you've got a gift for technology; you've got a gift for banking and technology?

Gary Nelson: You know, if my wife was here, she'd say, you know, Gary's really not that smart. He just gets a lot of help from above. Okay.

Lorna Dueck: Wow.

Gary Nelson: But, she's right. And after 46 years, she usually, you know, they'll tell us the truth.

But yeah, so I grew up on a farm, which if you know farm life's very disciplined, very structured. And so, all of those things that I grew up with have helped me as I've, you know, launched companies, and I try to be disciplined to applying myself to a few things as opposed to trying to be everything to everybody. So, the answer to your question is yes, I think that structure and disciplines helped.

Lorna Dueck: How did that structure and discipline take you to technology? I mean, you're at the cutting edge as a young man. What your business does, correct me if I'm making this too simple here, you were part of that team that drafted the technology that made electronic payments possible. We live on electronic payments, but you were at the first.

Gary Nelson: Yeah, we were. This was the late eighties when digital checks and documents were not recognized as legal documents. So, you still had to write a physical check, and that check would stay with you, you know, in an archive.

And if you ever had any legal issues, you're looking for this piece of paper.

Lorna Dueck: I remember that too.



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Gary Nelson: Yeah. So, I mean, the whole just looking ahead, praying for wisdom and creativity and innovation, because I think God gave us a brain. I think he expects us to use it. And I think if he asks, he will empower us to come up with things we haven't thought about before.

So, I just remember being in prayer in those early years about, hey, there's got to be a better way. You know, what is it? And so, this idea of how do we digitize financial documents and how do we lobby the U.S. Government to make that a legal document as opposed to having a physical document be the only legal way.

Lorna Dueck: So, you said you were in prayer about that. Like, were you not in school? Were you not at MIT? Were you not...?

Gary Nelson: No, that's not me. Okay. Again, I might come by background as I grew up, grew up on a working farm, you know, had a great family after high school, went in the U.S. Navy, spent some time on a naval ship, kind of running technology on the ship, got a lot of training, a lot of discipline, a lot of ideas on this ship.

Came out of that, out of the Navy, and worked for IBM for a couple of years.

Lorna Dueck: But you skipped university. The Navy was your university.

Gary Nelson: It did. Now, there's a couple of things to do if you're deployed on a naval vessel. You can play poker, you can sleep, or you can get your education.

I got the majority of my education on a Navy destroyer. So, I had some education, but I never finished my degree because I just had too many ideas that I wanted to go implement. I thought hanging around the classroom, it wasn't going to do me any good.



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Lorna Dueck: I'm sure there's some young techies out there listening to us going, wow, and that's how electronic banking, you're a leading pioneer in electronic banking.

Gary Nelson: Yeah, we were fortunate to be almost first to market in the U.S. with digital payments, and then that resulted in us being asked to come places around the world. So, as an example, Singapore goes out for a bid for digital payments on their small country, and this little company out of Oklahoma wins the bid.

And all of a sudden, we're doing digital payments for a central bank in Singapore and in South Africa and in South America. In the technology business, it's all about velocity. It's about continuing to make the things you're doing well even bigger.

And so, we just caught some velocity, and I like to say we were maybe blessed and highly favored.

Lorna Dueck: What did you learn? How did you stay grounded in velocity? Like highly favored, this company's flying at the top. How did you stay grounded to your Biblical ideals in that fast-paced world?

Gary Nelson: Well, it is, I mean, when you have companies that start with maybe yourself and a couple other people, and you turn around, you've got almost a thousand employees.

It's different. It's different. In fact, I always tell my wife, I said, you know, starting a company and having 19 employees is a lot of fun.

Once you get to 20, it just becomes real work, you know. It's just a different animal, you know. But, you know, people give me way too much credit, you know, along the way.



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I mean, it's really all about...it's a people business. And I always prayed for the right people to come into the company, and that they would be put in the right positions. And so, one thing I'm most proud of in all the companies that I was able to start is I would bring in the senior team under me, and there was just some covering, some blessing there because those people were absolutely the best.

And they stayed with me. In fact, one company for 12 years had a 99.9% retention rate. Now, nobody can do that now, but we seem to have that.

But, you know, people say, hey, Gary, you did such a great job. And I always say, thank you. The real answer is it was all those people underneath me that, you know, helped carry the culture, the ethos of what we want to do.

Lorna Dueck: Wow. How has the Bible been applicable for you in that business of high tech?

Gary Nelson: Well, it is applicable, and it is the right thing to do. But, you know, the technology space is a little bit of the Wild West.

I mean, it's...you get all kinds of characters, all kinds of companies, all kinds of people trying to do all kinds of things. You know, now with AI, you know, AI is the Wild, Wild West. I mean, it can be used for the best of things, and it can be used for the worst of things.

But, you know, Scripture grounds us into some principles, doing things right, treating people right. You know, it's not complicated. You know, the Bible doesn't make it so confusing that you have to go kind of figure it out.

I mean, Biblical principles apply to your home life. They apply in your work life. They apply if you're running a company, if you own a company, if you're a stakeholder in a company, if you're a shareholder, or if you're an employee.



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All those things work.

Lorna Dueck: And you don't fudge on those.

Gary Nelson: Well, I mean, you know, compromise is something I kind of grew up with. It's not a good word.

I think many of us compromise to try to be relevant either to a client, a customer, you know, investors. I mean, we try to make ourselves something that we're not, you know. I think we just have to refuse to do that, okay? So, you can do some principles, not compromising, be passionate, treating people good, treating people right, you know.

Lorna Dueck: What are some Bible passages, some Bible stories that have anchored you as a businessman?

Gary Nelson: I mean, I get asked that all the time. Can you give me one Scripture that just, you know, took you over the top? And I'll be honest, when you read the Scripture almost daily and you've read through the Bible, you know, multiple times, I mean, I think praying The Word, okay? I mean, not trying to think of what I think The Word says, but praying The Word and praying certain Scriptures, starting out with *The Lord's Prayer*, which is a daily thing for me. I mean, I'm a man of routine, okay? It's just like, you know, I'm always going to try to be the earliest to show up for anything.

But in the morning, I get up, I pray the Lord's Prayer, okay? I usually log onto some online, like a YouVersion, which is what I personally use. And it'll have a little devotion. It'll have a prayer around that.



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And I catch myself not trying to make up something, but just absorbing The Word and what The Word is saying. And then what's really hard for me, and maybe all of us in 2024, is just to slow down a little bit. Find a time to slow. It works for me. Pause. It's not really a meditation thing.

It's just stopping for some small period of time to really digest what I just read, okay? It's just amazing how the verses I read in the morning seem to carry me through the challenges of that day. But that's also a discipline, which there's some days I don't feel like I want to do that, but it's also a routine. And I think routines are good.

Lorna Dueck: You are a daily Bible time routine guy.

Gary Nelson: I am. I am.

My time is in the morning. I wake up early and still get up and do my thing, have my coffee so I can be pleasant in the morning. Go to my office, which I love to go to.

And then when I get there is when I slow down. I have my time. I only have about 45 minutes before the world starts to check in.

But I think we need that. I don't think we invest enough with personal time with The Word and prayer individually. And I think we don't invest enough time to work on our health.

Both have to be intentional. And if we don't do that, then I think we miss a lot.

Lorna Dueck: Wow. Is there a Bible passage to keep being drawn to?

Gary Nelson: When you read it all, I mean, there's so many Scriptures about relationship with God and loving people and being kind and in a world that's so undivided. I mean, how can I help my neighbor? Why do I care about my neighbor? Why do I care about the immigrants coming



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into my country that social media is telling me that they don't belong, they're not good enough? I'm only going to get the goodness by reading The Word because I'm not going to hear it anywhere else.

Lorna Dueck: Wow. Okay. A little curiosity here. Do you prefer your Bible digital, or do you prefer it on paper copy?

Gary Nelson: I am a digital hound dog.

Lorna Dueck: 45 minutes a day and you do it digitally?

Gary Nelson: I do everything digitally. It's just the world. It's just so easy.

I mean, yeah, papers, I don't think papers should be... Just ban paper and we don't even need it. I mean, it's also a discipline for digital. I mean, if you try to alter your daily life around what's more efficient, especially with AI coming in. I mean, AI is not going to be something you're going to go and pick up a piece of paper. You're going to be either talking to your phone or talking to your computer or talking to something and then you're going to get the feedback.

It's not going to come on a piece of paper.

Lorna Dueck: So here you are, the pioneer of digital payments. You're telling us, get rid of your paper because you're going to need to.

Maybe a discipline is to become a completely digital person.

Gary Nelson: It is. And I think organizations that do a lot of paper are going to find out the cost is going to get so high; they're going to just quit doing it.



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So, if you love reading a physical newspaper, then you better get a couple to hang on to because I think those are going to be gone because the cost of paper and the cost of dealing

with paper materials is just going to get so.

Lorna Dueck: Do the discipline of learning to live digitally.

Gary Nelson: Yeah, just like banks who handle a lot of documents. I mean, they've found out that they just can't afford to keep the documents anymore. So, it's all gone digital.

Lorna Dueck: All right. Retirement, it actually happened for you. You had no intention of being idle in retirement.

I think you retired first at 49 and you get drawn to lead at Every Tribe, Every Nation, E10, we call it E10. And their mission is to eradicate Bible poverty. Why did you say yes to that?

Gary Nelson: Yeah, and Bible poverty is two things.

Bible poverty is the lack of having it and having so much of it, you never engage with it. We kind of look at poverty two different ways. So, 2009, heavily involved in, I'm a follower of Christ for years, I'm heavily involved in the church. 2009, I'm exposed to Bible translation. Well, in my world, I just assumed Bible translation had been completed years ago.

Lorna Dueck: Right. There's 7,000 languages. How many have we got that are not yet translated?

Gary Nelson: Yeah, there's well over a thousand.

Lorna Dueck: A thousand.



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Gary Nelson: Representing a billion people, over a billion people.

Lorna Dueck: Still don't have a Bible in their first language.

Gary Nelson: They don't have anything. They don't have a Bible. If they're an oral learner, they don't have an oral translation.

If they're sign language people, they don't have a sign language story. They have nothing. So yeah, it's a big task.

So again, I just thought it had been completed. And then my companies have operated globally for years. And so, in my space, the only country I've ever been in, and I've been into most of them, that wouldn't speak English to me is the French, because they're proud French and they want to speak French.

And then when we'd leave those meetings, they would just speak to us in English just to let us know they knew English. My point is in my background, the whole world knows English. And so let them read an English Bible.

Why do they need God's Word in their language? I mean, I really didn't know in 2009. I didn't have a clue. I didn't know what a heart language was.

Heart language is the language your mother, your grandmother spoke to you. It's the language that talks to your soul. And it's not the language that maybe is the national language of your country.

And so, I learned what a heart language is. So, I was invited to go on a venture in 2010 with another individual who, and here was the value proposition that was this. Could we get all



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these Bible translation agencies? There's a whole bunch of them and they're all singularly doing

their own thing.

Okay. And they always approach donors asking money for them individually to build the same

thing. Could they, would they all get together to form a collective impact alliance? And what

that means is organizations sign up to work together to accomplish a goal that none of them

can do on their own.

The goal's too big for them to do it themselves. So, they have to sign up. Would they do that?

We found out in 2010, and we thought that they would.

It was a good shot. So that's when Every Tribe, Every Nation was started. And here we are 14

years later.

Lorna Dueck: Okay. I want to unpack a few things in that. That's a beautiful origin story, but I

think I heard it began in the humility of you realizing not everybody wants to read the Bible in

English.

Lorna Dueck: Not everybody even can.

Gary Nelson: Yeah. Well, I mean, we've just seen it for 14 years.

When you go into a people group, can I tell you a story?

Lorna Dueck: Yeah. Yeah.

Gary Nelson: One of my favorite stories is in Northern Zambia, there's a tribe called the Nzinga

people.

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And so they were, all of those countries were conquered by somebody back in the day. And so, this particular one was conquered by the English. And so all of a sudden their tribal language became secondary and they were taught English.

The Nzinga people were talking to me saying, hey, Gary, until today when we got our Bible and our language, God was white and he probably was from England because they didn't read in English. Okay. The day they got the Bible in their Nzinga language, I mean, it was a, I mean, it was a festival.

It's two days of dancing, celebrating. I mean, it's a big deal. And then, you know, they're looking over at myself and another gentleman and saying, because of you, the Nzinga people can go to heaven.

Lorna Dueck: Wow.

Gary Nelson: Now that's, that's powerful. That's powerful.

And so it's so powerful today for me, but I mean, they've given us way too much credit, but what they meant was because of funding, because of Bible translators, because of all the work, now God to them is an Nzinga God. Okay. Probably not white.

Okay. It's, you know, I mean, this Word is speaking to them in their heart language and they're connecting and they're finding relationship with Christ where before they were kind of just going through the routine of somebody reading an English Bible to them. So, I'm just telling you, it's powerful.

Lorna Dueck: Let's talk about the challenge of getting that Bible globally. Works like Karl Marx and Darwin are public domain, widely shared digitally. So, if we want to share and distribute the Bible so widely, why do we still limit sharing with copyright?



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Gary Nelson: Well, that is, that is a, that's one of our ongoing challenges.

Yes. What happens is it still takes a lot of money to produce a Bible. It takes a lot of money to produce a New Testament.

It takes a lot of money to produce an oral translation because 50 something percent of the world can't read. If you put a physical Bible in their hand, they can't read it. You got to do it oral.

And then there's 375 sign languages on the planet that we know about. Well, they have to have things in their own stories. All that costs money.

So, what happens when organizations spend all of that time and effort and money, then they feel like they own it. And legally they do own it. One of the, one of the tenets of *Every Tribe*, *Every Nation* is working with Bible Societies around the world and individuals and organizations to say, I know you own it, but you know, you got to be generous because it's not going to get out there where it needs to get to everybody.

It's not going to penetrate like it could if there's always maybe a royalty or some legal document attached to it. So that's a, it's a great question. It continues to be a great frustration.

It's also a great opportunity for us to go continue to try to solve it.

Lorna Dueck: Well, and solving it, you know, just a little bit of Google and you see, wow, this is a hot debate. This is a hot debate out there.

And so you've got a mission team working in a restricted area and they're watching the Koran is freely distributed on YouTube. So, they think, well, we're going to put our Bible lessons and our



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Bibles up on YouTube. And the missionary teams not allowed to because YouTube, there are restrictions.

And so, they are necessary, are you saying, for survival of the Bible Societies in these restricted countries or?

Gary Nelson: Yeah. I mean, you've got to remember it's an asset and any organization, even, even those that are around a Biblical cause, when you have an asset, there's this idea that you have to protect the asset, which I get that. Okay.

But we're also a ministry that are trying to reach people. Okay. So, it's, it's something that has to, you know, to get up to the board of directors of organizations, even Bible Societies.

Yeah. And it has to, has to come from the top to say, "Hey, listen, I know we've been doing this for years, but don't you think, don't you think there's a better way?" Don't you think being genuine, I'll tell you what, this whole generosity thing, we see when organizations get generous, look out. I mean, when they get generous and start giving things away, we just watch, we watch them blessed.

Like you wouldn't believe it. Yeah. Okay.

Because they've done something, you know, generous, being generous. And that's not natural, but when we get generous, guess what? We don't, we don't give to get, but it just works that way. So, this whole thing about royalties is a, it's still a hot topic. It's, it's being discussed as being some progress made. And frankly, it's going to, those walls are going to have to come down now because the church is starting to get involved in Bible translation. They're going to have to have access to tools and they're not going to be able to pay for them.



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They're not going to sign legal documents around them. We're just going to have to make them available.

Lorna Dueck: Because you've got there at E10, the innovation lab, which correct me if I'm right here.

It's a, it's an ecosystem for developing these tools for translation. And it seems to me like those tools are going to be open. The Bible might not be completely open for distribution, but the tools will be open.

Gary Nelson: They will. That's one of the, we spun up an innovation lab mostly to address the dynamics of artificial intelligence.

Lorna Dueck: Okay, let's talk.

Gary Nelson: How could that, how could that help us? And it has helped us. I mean, some people are scared to death about AI, but hey folks, it's here. So, you might as well embrace it.

Because you, it's going to be, you're actually seeing it now. You just may not know what it is, but people are affected by AI today, but they're going to be greatly affected in the future. So, Bible translation, we're already seeing where the use of AI tools is already saving us millions of dollars that donors are giving to these projects and it's saving us time.

And when you're talking about Bible translation, it gets down to money and time. That's what it takes to get a translation. So, Al, the lab, and everything we're doing is going to be open.

We think it's open license, which means if you want to use it to go do something in the kingdom, we're going to make it available to you because we think that's a calling. That's a, that's the right one.



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Lorna Dueck: Wow. Wow. I think we should explain, it is sometimes in these smallest countries where there's such a Christian minority, they need the income from the sale of Bibles. They, they're not going to be ready to lose that income to digital distribution.

Gary Nelson: They're not. They could probably find a generous donor that would make up what they're losing if they just give it away.

Lorna Dueck: Okay. Someone's going to be looking up your phone number right now. So artificial intelligence is a great thing for what's coming for the Bible.

Gary Nelson: It is. It is. Now, so, you know, when you talk about artificial intelligence and Scripture, the immediate response from some is, hey, there's no way a computer and a machine is going to translate the Bible because it takes a human, you know, it takes somebody, you know, that's got a feel for all these languages. And the answer to that is all yes.

But think about this. If we're playing a baseball game with the Bible translation and AI can get me to second base and some human goes to third and brings it home, I've just saved millions of dollars in years of time. Okay.

Because what is, what's an AI engine do? It basically goes out and sucks in information from the worldwide web on any subject that you want. It's not biased with what it just goes out and gets it. We're the ones that then does something with it.

But AI is a powerful, powerful tool. So, if you pick any language around the world, tell AI to go out and ingest all the information on the worldwide web, well, get ready. It's going to bring it all to you.



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It's going to figure out what words they use and how they use the phrases because it's learning from ingesting all that information.

Lorna Dueck: You know, the way you describe AI, it's going to take a lot of energy, right? It's going to take a lot of AI. It's just going to consume a lot of resources and people are worried about the environmental effect of AI.

How are we going to solve the environmental problem of, we started this by saying, you know, how Hurricane Milton is rocking our world as we tape this. What do we do about that? The question of our responsibility for the environment on consuming those kinds of resources.

Gary Nelson: Well, I mean, I think, I think that's, I think there's in Scripture, we're supposed to take care of the planet, right? You know, I mean, I think that's pretty clear and we have to be as intentional as we can.

I just got asked last week if I think AI is going to, going to survive. And I mean, that's, it's not only going to survive, it's going to be pervasive. It's just going, it's just going to be everywhere and everything we do.

Okay. From for-profit companies are already seeing it transform their businesses. It's going to work into the nonprofit space.

If it's already worked in the, in the Scripture space, in the, in Bible translation, then you know, it's, it's pretty well received. So yeah, I mean, I think the responsibility we all have to do the best we can, you know, but you know, for what we're doing, trying to be laser focused on Bible translation and giving God's word to everybody. In fact, the goal is by 2033, every heart language on the planet will have something in their language.

Lorna Dueck: 2033.



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Gary Nelson: 2033. Now that's a goal we made up.

It's okay in the nonprofit space to have goals. Companies have goals, for-profit companies, and goals serve people really well. 2033 has been a rally point, you know, for E10 and all the Bible Societies to give us something to shoot for, makes us accountable, makes us responsible, makes us pray for creativity and innovation to try to get there.

Lorna Dueck: Gary, part of your passion has been to cultivate a community of generous donors. You have some inspiring numbers. Millions of dollars a month are being raised by E10.

What have you learned about asking people for money?

Gary Nelson: It's this, this whole effort of, of Scripture and Bible translation and Bible engagement, church planting, in my opinion, it's not, the money's just out there. It's all out there. You just have to present them with a plan and a vision and give them some accountability of what you've done.

And, and the money just comes in because, you know, Christians are generous. And, and let me ask you this, if I were to give you an opportunity to give to something that's going to last for eternity, okay, because there's only two things I think are going to last for eternity, that's God's Word and your soul. Okay.

So, if I can get you to invest in, in an effort where I'm going out presenting people with an opportunity to live forever, you know, with their God, where else, who else is offering you that? Probably not many. You don't get many opportunities to do that.



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So, people who are generous get the fact that there are people who don't have anything in their heart language. They don't have anything. And yes, we have to have money and we got to have a lot of it.

Okay. This 2033 plan, the price tag's a billion two. Okay.

That's what we started, you know, in the early, like 20, 2012, 2013, we figured that's going to cost a billion two. So, we're about 600 million in. I'm not worried about the next 600 million.

The money's there. Can we continue to show them an organization that's delivering, that's being consistent, that has partners to actually get it done? The answer is yes. And so, the money's going to come.

Lorna Dueck: You've written about a philanthropic shift. What do you think is underway?

Gary Nelson: Yeah, well, there is a shift in transfer of money, not just in North America, but around the world. There's a tremendous amount of planning going on for the ship of monies.

And so, for us, just continuing to tell the story about, you know, trying to, you know, trying to line up with families and foundations and opportunities where we know there is money that's going to shift or change to, you know, to other participants. And that's why we've been public with ECANN and, you know, Illuminations to put the brand out there, kind of a marketing campaign just to make people aware. And I think one of the biggest misses for ministries is they don't make the public aware.

Okay. And Christians are very generous people, especially in North America, and they're willing to give, but if they don't know, you know, or if they know and then want to ask some questions or want to do a little due diligence and deserve some answers, and the answer to that is, of course they do. It's like anything else.



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We want to make them comfortable with their money. We want to give them reporting back. So yeah, there's a change.

There's a shift in giving and the way people manage money and transfer money. And we think that's just an opportunity for us.

Lorna Dueck: Wow. When you get that involved with families shifting, transferring money, you also get involved with a heartache. We live in a broken world. Yeah.

What counsel do you give to families as you see, gosh, that shouldn't have, that death shouldn't have happened. That loss was too great. Heartbreak.

Gary Nelson: Well, I mean, it's, you're right. If we weren't living in a fallen world, we wouldn't be having this, you know, I wouldn't be answering this question because that's, it just wouldn't happen. But it does.

I mean, we've had tragedies in all of our lives, you know. Certainly, we have in my family. And yeah, we have a faith in God.

I mean, you know, I mean, the Scripture that we read, we actually have to believe it and have faith in it, and it will, it will see us through. I just think many times when tragedy comes, there's always a lot of questions and those questions have to have some kind of answer, but the answer can only go so far because we're really not going to have some answers until we are in our heavenly home and able to ask questions for the person that can really answer them, you know.



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Lorna Dueck: All right. Well, it's been an honor to visit with you, to hear your challenge to get digital, get digital in my Bible. I think God bless you with the good work of every tribe, every nation. Thank you.

Gary Nelson: Thank you for the opportunity.

